QUESTIONS & ANSWERS

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HP

HP2-Z17

Selling HP Enterprise Network Solutions

Answer: C

QUESTION: 62

Which HP product provides security to the HP A-Series Campus LAN platform?

- A. SecurePoint IPS
- B. OnPoint IPS
- C. TippingPoint IPS
- D. ManagePoint IPS

Answer: C

QUESTION: 63

A customer wants a unified network management solution that provides a single management interface between WLAN and wired networks. Which HP solution should you recommend?

- A. BMC Network Management
- B. IMC Network Management
- C. MMC Network Management
- D. ICM Network Management

Answer: B

QUESTION: 64

Which Enterprise switching product is ideal for high performance gigabit edge deployments?

- A. A5500-EI
- B. A6500-EI
- C. A9500
- D. A8500-CI

Answer: B

QUESTION: 65

Which products provide threat protection by proactively preventing "dirty traffic" from entering the network?

- A. TippingPoint Full Protection System platforms
- B. TippinPoint Intrusion Prevention System platforms
- C. A12500 Series modular switches
- D. TippingPoint Comprehensive Prevention System platforms

Answer: B

QUESTION: 66

What are key attributes of MSR 50, 30, and 20 Series routers? (Select two.)

- A. provide routing, switching, voice and security in an integrated platform
- B. are managed within an IMC environment
- C. provide a platform for high-density wiring closet connectivity
- D. support borderless networking in a campus environment

Answer: B, C

QUESTION: 67

Which characteristic of HP's networking solution ensures interoperability with and integration of third-party vendor platforms?

- A. common operating systems
- B. open standards-based features
- C. green technology
- D. integrated services

Answer: B

QUESTION: 68

Which recent acquisition demonstrates HP's commitment to provide the best enterprise networking solution?

- A. Palm
- B. Nortel
- C. Citrix

D. 3Com/H3C

Answer: D



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